September 2016 Make, Say, Do Guide



This Month, your customers may:

- Be Back to New Routines and Ready for a Fresh Start
- Want To Be Motivated/Inspired/Organized to Retackle their Goals
- Be Feeling Cooler and Ready for Warm Meals and Fall Fashion
- Be Cheering on Local Sports Teams or Gearing up Kids' Sports

Make...

Brainstorm/Create:

- Local or Team Focused products
- Halloween products {Costumes, Treats, Décor}
- Your Holiday Plans {Know what you're selling and to whom}

Themes and Holidays this month:

- Hispanic Heritage Month
- -September 11, Patriot Day
- -September 11, Grandparent Day
- -September 19, Talk like a Pirate
- -September 22, first day of Autumn
- -September 26, Johnny Appleseed

Say...

Market/Advertise:

- Fall Wardrobe Transition Pieces
- Fall Décor (think vintage and natural)
- Anything that makes Organization & New Routines Easier/Seamless

Hashtags to check out: #PSL #PumpkinSpice #boymom

Chic Sport Wear {team focused or tongue in cheek}

Do...

Connect/Say:

- Contact local lifestyle segments {Talk about transitioning to fall}
- Contact local/niche magazines {Discuss Holiday Gift Guides}
- Be an expert about How to Move into this new season stylishly and affordably

#fallfashion #fall #livelocal #PumpkinEverything #falldecor #organized #organizedlife #footballseason #tailgate #tailgatelife

Your Notes for this Month:

Make

One thing I want to see happen this month: